






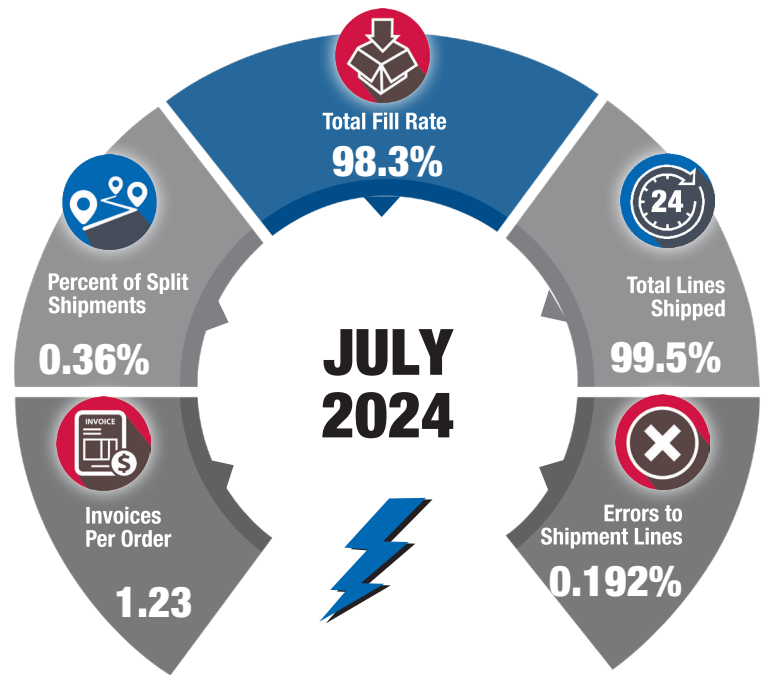


AT MINERALLAC, OUR PASSION IS PROVIDING SERVICE EXCELLENCE.

Our Goal:
98% Fill Rate within
24 Hours with ZERO Errors™

OVER 389 MILLION UNITS SHIPPED IN 2023

| | 2022 AVG. | 2023 AVG. | ROLLING 12 | JUNE 2024 |
|---------------------------------------------------------------------------------------------------------------|--------------|--------------|---------------|--------------|
|  Total Fill Rate | 95.8% | 98.3% | 98.3% | 97.8% |
|  Total Lines Shipped | 99.6% | 99.6% | 99.6% | 99.8% |
|  Errors to Shipment Lines | 0.179% | 0.169% | 0.172% | 0.169% |
|  Percent of Split Shipments | 0.37% | 0.20% | 0.32% | 0.71% |
|  Invoices Per Order | 1.25 | 1.21 | 1.22 | 1.23 |



100% GUARANTEED SALE



RMA PROCESSING

| OUR GOAL | AVG 2022 | AVG 2023 | JULY 2024 |
|----------------------------------------|----------|----------|-----------|
| RMA's Approved within 24 Hours | 100% | 97.2% | 94.1% |
| RMA Credit Memo Issued within 72 Hours | 97.7% | 99.3% | 92.8% |

Low Transaction Costs

Increased Inventory Turns without Excess and Obsolete Items

Reduced Inventory Handling

Greater ROI on SQ. FT. Space and Ranked Top 5% GMROI by Distributors



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PROVEN PROCESS



PARTNERSHIP

- Support in achieving customer specific goals
- Driven to meet customer needs
- Market research to drive business sales and profitability
- Marketing support fund opportunities



SUPPORT

- Dedicated customer service including over 90 years of experience
- Personalized analytical reports
- Custom solutions for business needs
- Accurate, up-to-date product attributes in data warehouses
- Custom marketing campaigns
- Minerallac University through BlueVolt for training and education



EXPERTISE

- Manufacturing quality parts for the electrical industry for over 125 years
- Employees dedicated to continuous merchandising and marketing needs
- Our team has over 200 years of experience to help lead innovative solutions