

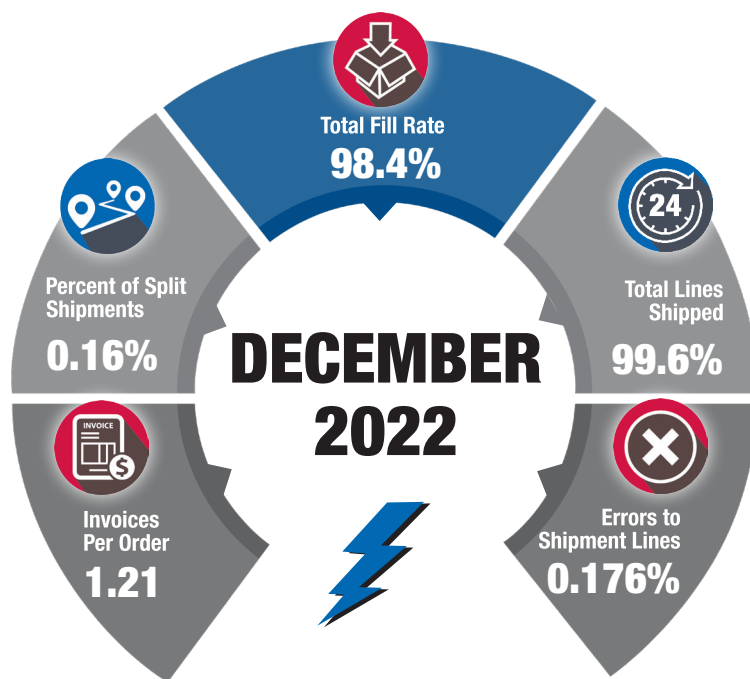


AT MINERALLAC, OUR PASSION IS PROVIDING SERVICE EXCELLENCE.

Our Goal:
98% Fill Rate within
24 Hours with *ZERO* Errors™

OVER 347 MILLION UNITS SHIPPED IN 2021

	2020 AVG.	2021 AVG.	ROLLING 12	NOV. 2022
 Total Fill Rate	98.5%	95.9%	95.8%	97.5%
 Total Lines Shipped	99.6%	99.1%	99.6%	99.4%
 Errors to Shipment Lines	0.091%	0.134%	0.179%	0.170%
 Percent of Split Shipments	0.73%	0.60%	0.37%	0.27%
 Invoices Per Order	1.14	1.20	1.25	1.25



100% GUARANTEED SALE



RMA PROCESSING

OUR GOAL	AVG 2020	AVG 2021	DECEMBER 2022
RMA's Approved within 24 Hours	97.1%	100%	100%
RMA Credit Memo Issued within 72 Hours	95.4%	97.7%	100%

Low Transaction Costs

Increased Inventory Turns without Excess and Obsolete Items

Reduced Inventory Handling

Greater ROI on SQ. FT. Space and Ranked Top 5% GMROI by Distributors



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Minerallac
Company



PROVEN PROCESS



PARTNERSHIP

- Support in achieving customer specific goals
- Driven to meet customer needs
- Market research to drive business sales and profitability
- Marketing support fund opportunities



SUPPORT

- Dedicated customer service including over 90 years of experience
- Personalized analytical reports
- Custom solutions for business needs
- Accurate, up-to-date product attributes in data warehouses
- Custom marketing campaigns
- Minerallac University through BlueVolt for training and education



EXPERTISE

- Manufacturing quality parts for the electrical industry for over 125 years
- Employees dedicated to continuous merchandising and marketing needs
- Our team has over 200 years of experience to help lead innovative solutions

